

Message Text

UNCLASSIFIED

PAGE 01 STATE 013750
ORIGIN MMO-04

INFO OCT-01 ARA-10 ISO-00 EB-07 ABF-01 COME-00 PER-03 SS-15
SP-02 /043 R

DRAFTED BY M/MO:ABAUMAN:HP

APPROVED BY M/MO:CEMCMANAWAY

ARA/MGT:RSGERSHENSON

EB/TCA/OCA:CBERLIN (DRAFT)

ARA/GT/FM:JCAO-GARCIA (DRAFT)

A/BF:DWILLIAMSON (DRAFT)

ARA/ECA:RZIMMERMANN (DRAFT)

-----211551Z 128605 /44

R 211415Z JAN 77

FM SECSTATE WASHDC

TO AMEMBASSY BRASILIA

INFO AMCONSUL SAO PA

UNCLAS STATE 013750

E.O. 11652: N/A

TAGS: ADDE, EIND, BEXP, BR

SUBJECT: JOINT COMMERCE/STATE STAFFING FOR NEW TRADE
CENTER AT SAO PAULO

REF: (A) 3RASILIA 0322, (B) STATE 281727,(C)BRAZILIA 10095

1. PRESENT SITUATION ON STAFFING OF SAO PAULO TRADE
CENTER IS THAT COMMERCE AND STATE CONSIDER FOUR OFFICERS,
OF WHOM TWO STATE, MINIMUM ESSENTIAL FOR LAUNCHING NEW
TRADE CENTER. AS NOTED REFTEL B, EXTREMELY TIGHT POSITION
SITUATION, CAUSED LARGELY BY NEED TO ELIMINATE 121 DIRECT
S AND E AMERICAN POSITIONS TO MEET CONGRESSIONAL MANDATE,
IN ADDITION TO PREVIOUS REPROGRAMMING, FORECLOSED POSSI-
ILITY OF ALLOCATING MORE THAN ONE ADDITIONAL AMERICAN
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 013750

S AND E POSITION TO TRADE CENTER IN FY 77.

2. RE PARA THREE OF REFTEL C, WE BELIEVE TRADE CENTER
STAFF WILL ASSUME CERTAIN COMMERCIAL TASKS NOW BORNE BY
SAO PAULO E/C STAFF. COMPARISON OF FY 76 AND 77 COUNTRY
COMMERCIAL PROGRAMS WITH TRADE CENTER

ACTIVITIES PROJECT INDICATES THAT TRADE CENTER WILL BE HANDLING PART OF THE MARKET INFORMATION AND TRADE PROMOTION WORK DONE IN THE PAST BY COMMERCIAL STAFFS AT SAO PAULO AND RIO, PARTICULARLY. MOREOVER, THERE WILL PROBABLY BE NO OFFICIAL US PARTICIPATION IN INTERNATIONAL TRADE FAIRS IN BRAZIL DURING FY 77 AND 78, EXCEPTING A POSSIBLE EVENT THAT WOULD BE HANDLED BY TRADE CENTER PERSONNEL. COMMERCIAL STAFF AT SAO PAULO HAVE IN PAST BEEN HEAVILY OCCUPIED WITH SUPPORT OF US FIRMS IN INTERNATIONAL TRADE SHOWS.

3. IN VIEW OF ABOVE AND THE REQUIREMENT FOR FOUR AMERICAN OFFICERS TO COVER CRITICAL START-UP PERIOD FOR TRADE CENTER, WE PROPOSE THAT ONE OFFICER FROM SAO PAULO E/C STAFF BE TEMPORARILY ASSIGNED TO TRADE CENTER FOR ONE YEAR, AFTER WHICH SITUATION WILL BE REVIEWED TO DETERMINE (A) WHETHER TRADE CENTER WILL CONTINUE TO REQUIRE 4 AMERICAN OFFICERS AFTER FIRST YEAR OF OPERATION AND (B) WHETHER SAO PAULO'S E/C FUNCTION HAS SUFFERED AS A RESULT OF LOSING ONE OF ITS OFFICERS FOR THAT YEAR. WE ARE IMMEDIATELY ALLOCATING ONE AMERICAN AND ONE FSL POSITION TO TRADE CENTER AND ASK POST TO REPROGRAM TWO COMMERCIAL LOCAL POSITIONS AS SUGGESTED REFTEL. DETERMINATION OF NEED FOR

AN ADDITIONAL LOCAL POSITION (TO BRING TOTAL STATE-FUNDED FSL COMPLEMENT AT TRADE CENTER TO 4) CAN BE EXAMINED AFTER CENTER BEGINS OPERATIONS. DEPARTMENT NOTES THAT AMERICAN POSITION FOR TRADE CENTER IS ONE OF ONLY 13 POSITIONS BEING ALLOCATED ABROAD DURING CURRENT WORLDWIDE UNCLASSIFIED

UNCLASSIFIED

PAGE 03 STATE 013750

REPROGRAMMING EXERCISE, 10 OF WHICH ARE CONSULAR.

4. RE ADMINISTRATIVE STAFF REQUIREMENTS, IT APPEARS FROM REFTEL C THAT ADDITIONAL AMERICAN GSO MAY BE JUSTIFIED UNDER DAS. PLEASE SUBMIT SOONEST TO ARA/MGT FULL JUSTIFICATION THIS POSITION WITH DETAILS ON DEGREE TO WHICH POSITION NEEDED BECAUSE OF INCREASED WORKLOAD CAUSED BY OTHER, AGENCIES, INCLUDING THE TRADE CENTER. (SEE A-5611 FOR BACKGROUND AND SPECIFIC JUSTIFICATION REQUIRED.) REQUEST BASED ON THIS MATERIAL WILL BE PRESENTED TO INTER-AGENCY BOARD FOR IMMEDIATE ACTION. IF GSO POSITION AUTHORIZED, POST SHOULD REPROGRAM SENIOR FSL GENERAL SERVICES POSITION MENTIONED PARA 8(A) REFTEL C TO MEET OTHER PRESSING ADMIN SUPPORT REQUIREMENTS.

HABIB

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 21-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE013750
Document Source: CORE
Document Unique ID: 00
Drafter: ABAUMAN:HP
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770023-0182
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770129/aaaaazbs.tel
Line Count: 112
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: f3d1b7d2-c288-dd11-92da-001cc4696bcc
Office: ORIGIN MMO
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE 281727
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 21-Sep-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3534281
Secure: OPEN
Status: NATIVE
Subject: JOINT COMMERCE/STATE STAFFING FOR NEW TRADE CENTER AT SAO PAULO
TAGS: AODE, EIND, BEXP, APER, BR
To: BRASILIA
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/f3d1b7d2-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009